**1. According to Machiavelli, why is understanding the “art of war” an important concept for future and current leaders?**

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**2. What evidence does Machiavelli give about his opinion of human nature? In other words, what are “people like” according to Machiavelli?**

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***3.* According to Machiavelli, how can a ruler avoid being hated?**

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**4. Why does Machiavelli believe it is "safer to be feared than loved"?**

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**5. Why is it necessary for a leader to be ready to use evil?**

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**6. Does Machiavelli believe that a leader must be a good person?**

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